

Hospital	City / Town	County	Teaching Status [1]	Fiscal Year End	Number of Months Data		
Marlborough Hospital	Marlborough	Middlesex	Nonteaching	09 / 30	9		
Financial Performance Indicators	FY02	FY03	FY04	FY05	FY06 Q3	MA Industry Median FY06 Q3	NorthEast US Median FY04 [2]
<b>Profitability</b>							
Operating Margin	-0.46%	-2.26%	-0.04%	-3.75%	1.75%	1.43%	not available
Non-Operating Margin	0.77%	0.42%	0.85%	1.79%	1.93%	1.30%	not available
Total Margin	0.31%	-1.83%	0.81%	-1.96%	3.67%	3.17%	2.08%
Operating Surplus (Loss)	\$131,008	(\$914,085)	(\$16,446)	(\$1,816,225)	\$933,062	---	---
Total Surplus (Loss)	\$123,747	(\$741,901)	\$370,720	(\$948,371)	\$1,963,180	---	---
<b>Liquidity</b>							
Current Ratio	0.91	0.86	0.83	1.14	0.83	1.48	1.68
Days in Accounts Receivable	47.94	45.45	43.63	44.28	22.84	39.39	49.17
Average Payment Period	96.49	89.74	104.34	97.74	79.98	47.71	63.4
<b>Solvency/Capital Structure</b>							
Debt Service Coverage (Total) [3]	1.99	1.19	2.23	1.44	---	---	3.11
Cashflow to Total Debt [4]	8.25%	3.78%	8.35%	2.72%	---	---	16.38%
Equity Financing	34.13%	30.83%	32.62%	31.07%	28.13%	40.35%	47.45%
<b>Other</b>							
Total Net Assets	\$11,106,985	\$10,327,703	\$11,727,197	\$13,827,167	\$12,642,048	---	---
Assets Whose Use is Limited	\$6,891,159	\$8,504,951	\$9,897,760	\$16,119,957	\$13,339,317	---	---
Net Patient Service Revenue [5]	\$37,959,716	\$39,152,822	\$43,268,338	\$45,913,892	\$51,194,831	---	---

### FY06 Q3 Filing based on hospital's UNAUDITED internal financial statements.

Data Sources: FY02 - FY06 Q3 data drawn from DHCFP quarterly and annual filings.

CAVEATS: FY02 data is unaudited but reviewed by the Division for consistency with the Audited Financial Statements. FY03-FY05 annual data is reconciled to Audited Financial Statements for most hospitals. DHCFP filings may not reflect all of the financial resources available to the hospital -- for example, resources available through associations with foundations or parents/affiliates. Financial information must be interpreted within the context of other factors, including, but not limited to, management plans, reimbursement changes, market behavior, and other factors affecting performance.

Comments: Hospitals may also submit comments which further explain or clarify specific data items. Any such disclosures are shown below.

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#### Notes:

[1] According to the Medicare Payment Advisory Commission (MEDPAC), a major teaching hospital is one with at least 25 FTE residents per 100 inpatient beds.

[2] NE US Median data from The "2006 Almanac of Hospital Financial & Operating Indicators." The Center for Healthcare Industry Performance Studies (CHIPS)/St. Anthony/Medicode INGENIX.

[3] Blank values indicate a facility with no current long term debt in the period covered. Ratio not applicable to quarterly analysis due to shortened time frame.

[4] Blank values indicate a facility with no long term debt net of current portion in the period covered. Ratio not applicable to quarterly analysis due to shortened time frame.

[5] Net Patient Service Revenue includes Premium Revenue.